

# Greening Supply Chains

*4 studies in 5 minutes*

Prof. Michael Toffel  
Harvard Business School

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# Do government green procurement programs actually green supply chains?

## EU Environmental Procurement Guidelines

“Public procurement... will... stimulate the use of green standards in private procurement.”

## Clinton Executive Order on Green Procurement

“the use of... environmentally preferable products and services by the Federal Government can spur private sector ...use of such products”

But have they?

# 1 Do government green procurement programs actually green supply chains?

Our approach:

- Examine municipal policies in California that require the government--but not private sector--to build green
- Do these policies stimulate green markets?

We found:

- Private-sector LEED Registrations increase faster in these policy-adopting cities, compared to other cities of similar size and greenness.
- These policies also increase the supply of LEED APs
- Both effects also spill over to adjacent cities

"Public Procurement and the Private Supply of Green Buildings,"  
Simcoe & Toffel, 2012 Working Paper

## How is climate change transparency fostered? Two studies of the Carbon Disclosure Project (CDP)

### Investors

- Firms targeted by environmental shareholder resolutions
- Also: when just industry peers were targeted

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### Government

- Firms facing threat of state GHG regulation
- Also: when just other industries were targeted

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### Buyer demands

- Multiple buyers, buyers with scorecards
- More responsive suppliers: faced GHG regulations, in more profitable industries

"Engaging Supply Chains in Climate Change," Jira & Toffel, 2013.

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"Responding to Public and Private Politics: Corporate Disclosure of Climate Change Strategies,"  
Reid & Toffel, 2009.

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## Codes of conduct to assess suppliers' labor and environmental practices

Which factories have better labor conditions?

- In countries with more labor treaties, esp. when supplemented with more protective domestic labor law
- In countries with more press freedom
- Serving buyer countries where issues are more salient

Future Q: What audit features best elicit improved practices?

**"Reinforcing Regulatory Regimes: How States, Civil Society, and Codes of Conduct Promote Adherence to Global Labor Standards," Toffel, Short & Ouellet, 2013 Working Paper**

# Thank you

Prof. Michael Toffel  
Harvard Business School

[mtoffel@hbs.edu](mailto:mtoffel@hbs.edu)

[www.people.hbs.edu/mtoffel/](http://www.people.hbs.edu/mtoffel/)

Twitter: @miketoffel